

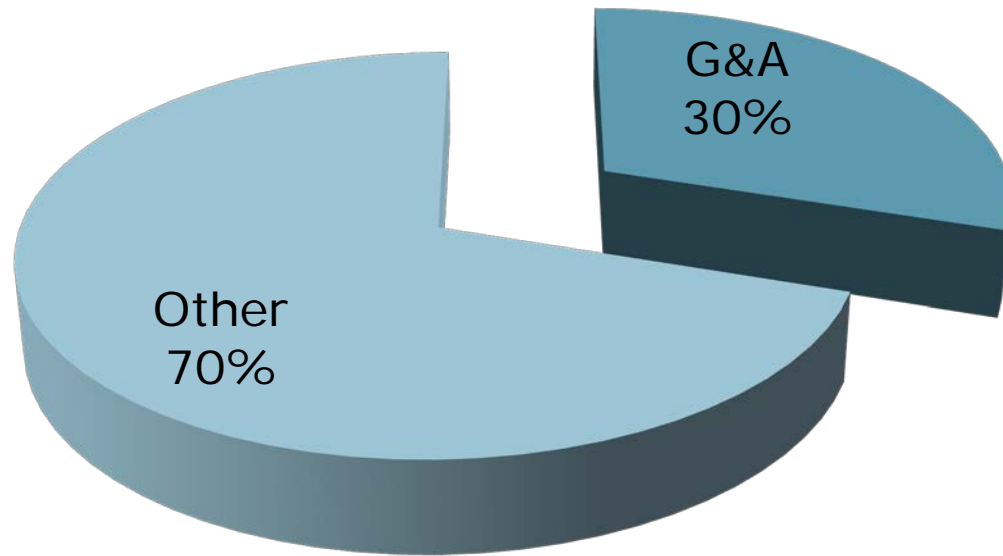


BUSINESS

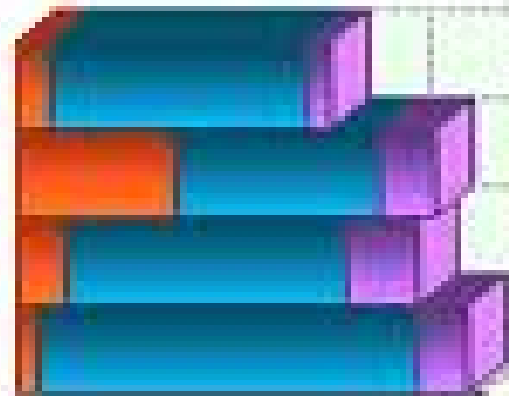
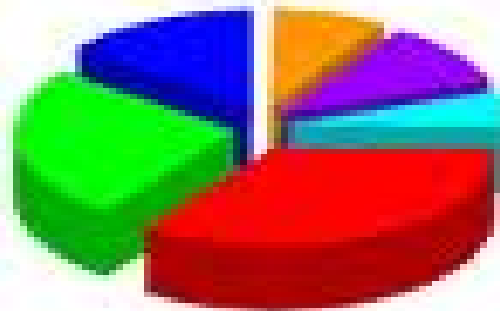
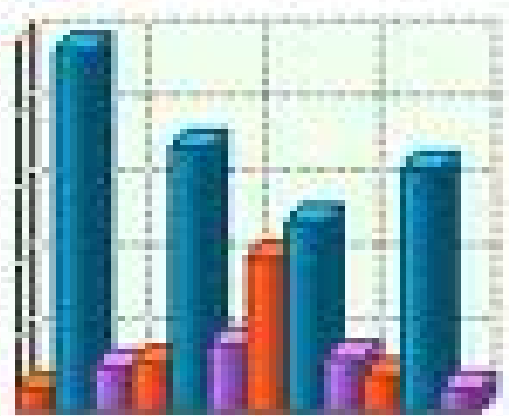
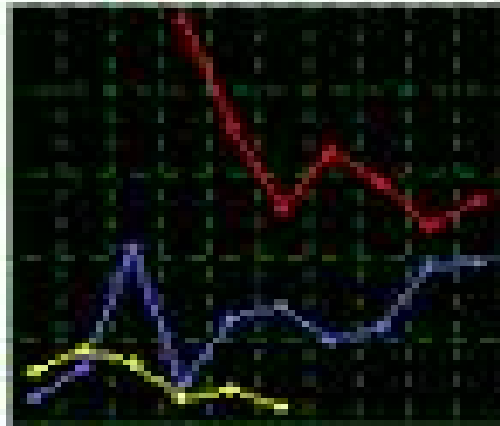
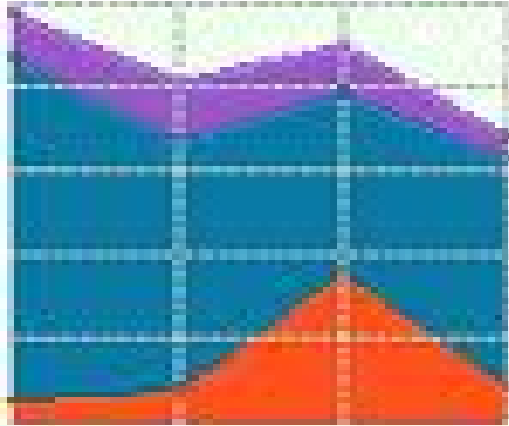
EXPENSE ADVISORS

Your Partner In Business Savings Solutions

Expenses



Where does BEA begin?



The impact of a sluggish economy on small businesses



What does the small business market need?





What does the small business market need?

- Compliance officer
- Benefits administration
- Payroll clerk
- CFO (Chief financial officer)
- COO (Chief operations officer)
- CMO (Chief marketing officer)
- Sales manager
- Bookkeeping manager
- A/P personnel
- A/R personnel
- Training manager for both internal and external policies and procedures
- Website and social media updates

What is happening to businesses today?



What we do!





Business Expense Advisors expertise in cash flow analysis, best practices, goal setting, network strategies, business plans, social networking and software utilization makes us a unique asset to business professionals across the board.

Business Expense Advisors.... "Your partner in business savings solutions."

Cost Analysis Audits review the following and more;

- Landline communications
- Merchant card services
- Alarm monitoring programs
- Wireless contracts
- Payroll services
- Utilities
- Internet providers
- Computer services/equipment leases
- Waste management
- Bottled water
- Subscription software contracts

Additional Business Expense Advisor Services:

- Contract monitoring
- Social media management
- Customized agreements
- Business plan writing



Saving money and experiencing the BEA way



Small business of every shape and size is a prospect





BUSINESS EXPENSE ADVISORS

Your Partner In Business Savings Solutions

- Cost Analysis Audits
- Contract Monitoring
- Social Media Management

**You don't know my business
and I don't need your help.**



Opportunity Worksheet

You

Friends

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Places of Worship

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Previous Jobs

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Business Contacts

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Places You Shop

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Personal Advisors

1) _____
2) _____
3) _____
4) _____
5) _____

Community Orgs

1) _____
2) _____
3) _____
4) _____
5) _____

Spouses Contacts

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Sports/Clubs

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Local Govt

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Immediate Family

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Schools (You /Child)

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____
7) _____
8) _____
9) _____
10) _____

Build a strong foundation



Build referral sources



Be a trusted advisor





BUSINESS EXPENSE ADVISORS

Your Partner In Business Savings Solutions

- Cost Analysis Audits
- Contract Monitoring
- Social Media Management